



WILLIAM BENTON

Managing Principal

415.274.4421

bbenton@newmarkkf.com

AREAS OF SPECIALIZATION

Tenant Representation

Landlord Representation

Lease Restructure / Disposition

PROFESSIONAL BACKGROUND

William Benton opened Newmark Knight Frank in 2002 as a founding member of the firm's San Francisco office. He brings his in-depth knowledge of the San Francisco commercial real estate market to the firm as it continues with its national expansion.

Prior to coming to Newmark, Mr. Benton, a Vice President with CB Richard Ellis, and his partner Mike Brown were recognized as one of the firms' top teams since the partnership was formed in 1998. In 2000 they were bestowed the "Hot Dot" award by the San Francisco Business Times as the Real Estate Brokers of the Year. Through their 8-year partnership their aggregate transaction volume has totaled over 2.5 million square feet and more than \$400 million in total consideration. Significant transactions include the 125,000 square foot eGroups/Yahoo lease at 555 Market Street and the 117,000-square-foot, \$55-million lease disposition for DoubleClick in San Francisco. An initial lease up of 140,000 vacant square feet at 123 Townsend Street in San Francisco. Other clients include General Atlantic Partners, Critical Path, Smith Barney, Legg Mason, Fox Paine, Arthur J. Gallagher, and Lehman Brothers. Recently, Mr. Benton has been focused on relieving companies of excess space through subleasing, lease restructuring, and lease dispositions.

Prior to CB Richard Ellis, Mr. Benton spent 5 years with the E&J Gallo Winery managing its distributors in several states in New England and as a Brand Manager. Mr. Benton and his wife have two children and they currently live in Burlingame. He is an active board member of the Make-A-Wish foundation as well as being a member of The Guardsmen, a 55-year old San Francisco service organization that sends inner city youths to camp every year. Bill is also a member of the USC Golden Gate Alumni Club. Squash in the very early morning is Bill's favorite form of competition.

ACHIEVEMENTS

Rookie of the Year CB Richard Ellis (CBRE) -1998

San Francisco Business Times Real Estate Broker of the Year - 2000

"Newmark Knight Frank Most Creative Deal" National Award - 2003

Top Producer Newmark Knight Frank – 2002 - 2007

YEARS OF EXPERIENCE

Ten years of commercial real estate experience

EDUCATION

Mr. Benton is a graduate of the University of Southern California with a Bachelor of Arts degree in Communications. Bill has also completed postgraduate studies at USC's Marshall School of Business extension program.